

# Questionnaire for Product Management

**Briefly describe what you deliver.**

- 1 Specify a name, type (service, component, hardware product, software product, etc.), the primary customer (internal or external), purpose (back-office productivity, simplify development, status image, etc.), the number of users, time since the first release

**How many persons are directly involved in the delivery from start to finish?**

- 1 The number of people or the number of teams

**Briefly describe the person or persons who have the business-responsibility for your delivery?**

- 1 The number of people, roles, authority, etcetera

**Briefly describe the person or persons who have the architecture responsibility for your delivery?**

- 1 The number of people, roles, authority, etcetera

**Briefly describe the person or persons who have regulatory, quality, and operational responsibility for your delivery?**

- 1 The number of people, roles, authority, etcetera

**Is there a long term vision for your delivery?**

- 1 Yes or No

**What is the average lead time for delivering an end-user feature?**

- 1 The number of weeks

**What kind of business benefits are you measuring?**

- 1 Cost of Delay, Return On Investment, Net Present Value, Internal Rate of Return, Satisfaction indexes, Market Share, Time to Market, Internal Process Metrics, etcetera

**What kind of early indicators or actionable metrics are you measuring and acting on?**

- 1 Sign-up, daily usage, incidents, conversion rate, purchases, etcetera


**Have you done any market analysis based on measurements?**

 Yes or No

**Is there a pricing strategy, outlining long and short term objectives for the delivery?**

 Yes or No

**Have you analyzed or tested different models for how to exchange products and solutions for money?**

 Yes or No